

CHECK US OUT FOR FREE!

The Real Estate Investment and Exchange group (REIE) invites all REALTORS to attend our meetings for free until Labor Day this summer. This is your opportunity to market or find investment property for a client. Or you can just show up and listen to the action at our weekly marketing meetings. This is a no stress opportunity for you to gain information and insight into the current income property and land sales market - just in case you are thinking of broadening your real estate sales practice even if you don't have any investor property listings or buyers at the moment.

REIE has been meeting every week for some fifty years. Our group was started by Richard Reno who was President of the San Diego Board of REALTORS before it became the San Diego Association of REALTORS. Many of our REALTOR attendees also sell homes and you may just recognize a few familiar faces at our meetings. Formal dress not required.

We are sort of like a caravan meeting but not exactly. Our meetings start out with agents handing out printed flyers, sometimes in our traditional format created by Richard Reno, but sometimes just copies of MLS listings or other flyers. These presenters get a chance of tell the group more about their listing and answer any questions from the audience. Next we give anyone else attending a chance to tell us what they have listed or for what any buyers that they may have are looking, Occasionally we begin meetings with a 10 minute or so educational talk from one of our more experienced attendees. Our meeting are usually over well before 10 am.

We meet every Tuesday morning at 8:30 at SDAR – unless there is a snow storm in San Diego or a legal holiday (more frequent). Usually we charge a few bucks to attendees in orde to defray the cost of the refreshments we provide. We will still have bagels, donuts, coffee and whatever available. You can think of the free food as offsetting the cost of the gasoline for coming to our meeting.

If you have any questions or comments, please feel free to call REALTOR Alan Mandelberg at 619-249-4713 at any decent hour or email him at alan@approvedfinance.biz.

Thanks for reading this. Hope to see you at one of our meetings.