

SANDICOR inc

INVESTMENT PROPERTY

Submitted to:

Coronado East San Diego County Escondido Fallbrook

North San Diego County San Diego Pacific Southwest

HOTEL/MOTEL Listing Input Form (Page 1)

TYP
PROPERTY
TYPE

17

LISTING # _____ TRANSACTION # _____ (R) = Required Information

LD _____ LIST OFFICE # _____ LIST OFFICE NAME _____ LIST OFFICE PHONE _____
 LA _____ LIST AGENT # _____ LIST AGENT NAME _____ LAST NAME _____ NN _____ NICKNAME _____ LIST AGENT PHONE _____
 HSN _____ ADDRESS # _____ STR _____ STREET NAME _____ MCP _____ MAP CODE PAGE _____ MCC _____ MAP CODE COLUMN _____ MCR _____ MAP CODE ROW _____
 COU _____ COUNTY _____ CIT _____ CITY _____ STE _____ STATE _____ ZIP _____ ZIP CODE _____
 LP _____ LIST PRICE \$ _____ UNT _____ # OF UNITS _____ PLN _____ PRESENT LOANS \$ _____ DPM _____ DOWN PMT (DP) \$ _____ COP _____ EXTRA COPIES (100, 200, 300, 400, 500)
 LD _____ LIST DATE (MM/DD/YY) _____ PPU _____ PRICE/UNIT \$ _____ GE _____ GROSS EQUITY _____ ASF _____ ASSUMABLE FINANCING _____
 XD _____ EXPIRE DATE (MM/DD/YY) _____
 HAV _____ HAVE _____
 MWT _____ MOTIVE/WANT _____

Income Sources:	Own/Lease: O - Owned L - Leased	Seasonal Room Rates:
IRM _____ ROOMS	OLR _____	ONF _____ ON-FROM \$ _____ ONT _____ TO \$ _____
IRS _____ RESTAURANT	OLC _____	OFF _____ OFF-FROM \$ _____ OFT _____ TO \$ _____
IBA _____ BAR	OLV _____	
IVN _____ VEND	OLT _____	ARD _____ AVG RM DAYS PER YEAR
ITE _____ TELEPHONE	OL1 _____	
IO1 _____ OTHER 1	OL2 _____	
IO2 _____ OTHER 2		
TIN _____ TOTAL		

FINANCIAL ANALYSIS: FYF _____ FYT _____ FISCAL YEAR FROM - TO ..

Actual:	Projected:	Actual:	Projected:
GSI _____ (R) GROSS SCHEDULED INCOME	PGS _____ GROSS SCHEDULED INCOME	ATX _____ TAXES	PTX _____ TAXES
AOI _____ + OTHER INCOME	POI _____ + OTHER INCOME	AFL _____ INS F&L	PFI _____ INS F&L
AVC _____ - VACANCY & CREDIT LOSS	PVC _____ - VACANCY & CREDIT LOSS	AGL _____ GAS & ELEC.	PG _____ GAS & ELEC.
AGI _____ GROSS OPER. INCOME	PGI _____ GROSS OPER. INCOME	AWS _____ WATER & SEWER	PWS _____ WATER & SEWER
AEX _____ (R) - OPER. EXPENSES	PEX _____ - OPER. EXPENSES	ATR _____ TRASH	PTR _____ TRASH
NOI _____ (R) NET OPER. INCOME	PNI _____ NET OPER. INCOME	ASU _____ SUPPLIES	PSU _____ SUPPLIES
API _____ - TOTAL ANNUAL P&I PMT	PPI _____ - TOTAL ANNUAL P&I PMT	AMA _____ MAINT.	PMA _____ MAINT.
ACF _____ CASH FLOW PRE-TAX	PCF _____ CASH FLOW PRE-TAX	APC _____ PEST CONTROL	PPC _____ PEST CONTROL
CAP _____ (R) CAP RATE (NOI/LP)	PCR _____ CAP RATE (NOI/LP)	ALI _____ LICENSE	PLI _____ LICENSE
ACO _____ CASH ON CASH/PRE-TAX (CF + EO)	PCO _____ CASH ON CASH/PRE-TAX (CF + EO)	AGA _____ GARDENER	PGA _____ GARDENER
GM _____ (R) GROSS MULTIPLIER (LP + GSI)	PGM _____ GROSS MULTIPLIER (LP + GSI)	AMG _____ MANAGER	PMG _____ MANAGER
		AMS _____ MAID SVC	PMS _____ MAID SVC
		AOE _____ OTHER	POE _____ OTHER
		ATE _____ TOTAL	PTE _____ TOTAL

FINANCING (To be verified at time of contract)

1ST _____ 1ST \$ BALANCE	1PI _____ 1ST \$ P & I	1PC _____ 1ST INT %	1AS _____ 1ST ASSUMABLE (Y/N)	1BL _____ 1ST BALLOON	1YR _____ 1ST MM/YY DUE
2ND _____ 2ND \$ BALANCE	2PI _____ 2ND \$ P & I	2PC _____ 2ND INT %	2AS _____ 2ND ASSUMABLE (Y/N)	2BL _____ 2ND BALLOON	2YR _____ 2ND MM/YY DUE
BAL _____ BLN \$ BALANCE	BPI _____ BLN \$ P & I	BPC _____ BLN INT %	BAS _____ BLN ASSUMABLE (Y/N)	BBL _____ BLN BALLOON	BYR _____ BLN MM/YY DUE



ZON _____ ZONING _____ LTZ _____ APX. LOT SIZE _____ LTS _____ APX. LOT SQ.FT. _____ ACR _____ APX. # OF ACRES _____ PSP _____ # OF PARKING SPACES _____ BLD _____ # BUILDINGS _____

STO _____ # OF STORIES _____ ELV _____ # OF ELEVATORS _____ AGE _____ APX. AGE _____ NEM _____ # EMPLOYEES _____ Operated by: OOW _____ OWNER _____ OMG _____ MGR _____ WMS _____ WILL MGR STAY _____

APN _____ APN _____ SPH _____ SHOW PHONE _____ CSO _____ (R) COMM. TO SELLING OFFICE _____

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R01 _____
REMARKS LINE 1

R02 _____
REMARKS LINE 2

R03 _____
REMARKS LINE 3

R04 _____
REMARKS LINE 4

R05 _____
REMARKS LINE 5

R06 _____
REMARKS LINE 6

R07 _____
REMARKS LINE 7

R08 _____
REMARKS LINE 8

R09 _____
REMARKS LINE 9

R10 _____
REMARKS LINE 10

R11 _____
REMARKS LINE 11

R12 _____
REMARKS LINE 12

R13 _____
REMARKS LINE 13

R14 _____
REMARKS LINE 14

R15 _____
REMARKS LINE 15

R16 _____
REMARKS LINE 16

R17 _____
REMARKS LINE 17

R18 _____
REMARKS LINE 18

R19 _____
REMARKS LINE 19

R20 _____
REMARKS LINE 20

AMN AMENITIES

- A. HEATED POOL
- B. SPA
- C. SAUNA
- D. REC ROOM
- E. TENNIS
- F. CLUBHOUSE
- G. BBO'S
- H. CTV AVAIL
- I. RV PARKING
- J. ELEVATOR
- K. EXERCISE ROOM
- M. NONE
- N. OTHER
- O. REMARKS

(R) COB COMMISSION TO BUYERS BROKER

- A. YES
- B. CALL LISTING OFFICE
- C. NONE

CL COOLING

- A. CENTRAL FORCED AIR GAS
- B. CENTRAL FORCED AIR ELEC
- C. WALL/WINDOW
- D. HEAT PUMP
- E. EVAPORATIVE COOLER
- F. NONE
- G. OTHER
- H. REMARKS

CNS CONSTRUCTION

- A. STEEL
- B. CONCRETE
- C. CONCRETE TILTUP
- D. GLASS
- E. FRAME
- F. STUCCO
- G. STONE
- H. BRICK
- I. BLOCK
- J. OTHER
- K. REMARKS

EF EXISTING FINANCING

- A. CONVENTIONAL
- B. FHA
- C. VA
- D. STATE VETERAN
- E. FIXED RATE
- F. ARM
- G. GPM
- H. AID
- I. LAND CONTRACT
- M. PRIVATE
- N. OTHER
- O. CLEAR
- P. REMARKS

FLS FLOORS

- A. SLAB
- B. WOOD
- C. OTHER
- D. REMARKS

FLZ FLOOD ZONE

- A. KNOWN HAZARD
- B. HAZARD UNKNOWN
- C. REMARKS

GHZ GEO HAZARD ZONE

- A. KNOWN HAZARD
- B. HAZARD UNKNOWN
- C. REMARKS

HT HEAT

- A. CENTRAL FORCED AIR GAS
- B. CENTRAL FORCED AIR ELEC
- C. RADIANT
- D. WALL
- E. HEAT PUMP
- F. BASEBOARD
- G. FLOOR FURNACE
- H. OTHER
- I. REMARKS

LSZ LOT SIZE

- A. 0.25 ACRE OR LESS
- B. 0.25 + THROUGH 0.50 ACRE
- C. 0.50 + THROUGH 0.75 ACRE
- D. 0.75 + THROUGH 1.50 ACRES
- E. 1.50 + THROUGH 2.50 ACRES
- F. 2.50 + THROUGH 5.00 ACRES
- G. 5.00 + THROUGH 10.0 ACRES
- H. 10.0 + THROUGH 20.0 ACRES
- I. ABOVE 20 ACRES/SEE REMARKS

(R) LTP LISTING TYPE

- A. EXCLUSIVE RIGHT
- B. EXCLUSIVE AGENCY
- C. OPEN LISTING
- D. PROBATE

(R) PHO PHOTO CODE

- A. 1 PHOTO TO BE TAKEN
- B. SUPPLEMENT PHOTO TO BE TAKEN
- C. NO PHOTO REQUESTED
- D. 1 PHOTO SUBMITTED
- E. 1 SKETCH/PLAT SUBMITTED
- F. SPEC INSTRUCTIONS/WRITE OR CALL BRD

PKG PARKING

- A. METERED
- B. PUBLIC
- C. PRIVATE
- D. ON SITE
- E. STREET
- F. UNDERGROUND
- G. OTHER
- H. REMARKS

RF ROOF

- A. SHAKE
- B. WOOD SHINGLE
- C. COMPOSITION SHINGLE
- D. TAR & GRAVEL
- E. ROCK
- F. TILE
- G. OTHER
- H. REMARKS

SFI SOURCE OF FINANCIAL INFO

- A. TAX RETURN
- B. ACCOUNTANT
- C. OWNER
- D. LIMITED INFO
- E. OTHER
- F. REMARKS

SHW SHOW

- A. CALL LISTING OFFICE
- B. KEY IN LISTING OFFICE
- C. APPT WITH OCCUPANT
- D. APPT WITH LISTING OFFICE
- E. GATE PASS
- F. CALL FIRST
- G. WITH ACCEPTED OFFER
- H. REMARKS

SLI SALE INCLUDES

- A. BUILDING
- B. LAND
- C. EQUIPMENT
- D. INVENTORY
- E. LEASES
- F. LICENSES/PERMITS
- G. OTHER
- H. REMARKS

SPL SPECIAL

- A. TERMITE CERTIFICATE
- B. SELLERS ARE RE LICENSEES
- C. COURT APPROVED SALE
- D. ASSESSMENT/ALIENS
- E. HOME OWNERS WARRANTY
- F. LOCAL TRANSFER TAX
- G. CITY TRANSFER TAX
- H. OTHER TAXES
- I. BUILDING REPORT
- J. CITY REPORT
- K. ENERGY RETROFIT
- L. EXCLUDED ITEMS
- M. LAND LEASE
- N. SERVICE CONTRACTS
- O. RENT CONTROL
- P. HIGHWAY FRONTAGE
- Q. FREEWAY ACCESS
- R. RR SPURS
- V. NONE
- W. OTHER
- X. REMARKS

SSF SOURCE OF SQ FT

- A. TAX RECORD
- B. OWNER
- C. PLANS
- D. TAPED
- E. BUYER TO VERIFY
- F. OTHER
- G. REMARKS

STY STORIES

- A. 1 STORY
- B. 2 STORIES
- C. 3 STORIES
- D. 4 OR MORE STORIES
- E. BI LEVEL
- F. TRI LEVEL

TRM TERMS

- A. CTNL
- C. CTCL
- D. OWNER MAY CARRY 1ST
- E. OWNER MAY CARRY 2ND
- F. ASSUMABLE 1ST
- G. ASSUMABLE 2ND
- H. ASSUMABLE OTHER
- I. FHA
- J. VA
- K. STATE VETERAN
- L. AID
- M. LEASE OPTION
- N. EXCHANGE UP
- O. EXCHANGE DOWN
- P. LAND CONTRACT
- Q. SUBMIT
- R. USE EXISTING LENDER
- V. CASH
- W. OTHER
- X. REMARKS