

Submitted to:

- Coronado  East San Diego County  Escondido  Fallbrook
- North San Diego County  San Diego  Pacific Southwest

LAND-RANCHES-GROVES (IMPROVED/UNIMPROVED) Listing Input Form (Page 1)

TYP  
PROPERTY  
TYPE

22

LISTING # \_\_\_\_\_ TRANSACTION # \_\_\_\_\_ (R) = Required Information

LO \_\_\_\_\_ LIST OFFICE NAME \_\_\_\_\_ LIST OFFICE PHONE \_\_\_\_\_  
 (R) LIST OFFICE #

LA \_\_\_\_\_ LIST AGENT NAME \_\_\_\_\_ NN \_\_\_\_\_ LIST AGENT PHONE \_\_\_\_\_  
 (R) LIST AGENT # LAST NAME (R) NICKNAME

HSN \_\_\_\_\_ STR \_\_\_\_\_ MCP \_\_\_\_\_ MCC \_\_\_\_\_ MCR \_\_\_\_\_  
 (R) ADDRESS # STREET NAME MAP CODE PAGE MAP CODE COLUMN MAP CODE ROW

COU \_\_\_\_\_ CIT \_\_\_\_\_ STE \_\_\_\_\_ ZIP \_\_\_\_\_ INC \_\_\_\_\_  
 (R) COUNTY (R) CITY (R) STATE (R) ZIP CODE (R) INCORPORATED

LP \_\_\_\_\_ PLN \_\_\_\_\_ COP \_\_\_\_\_  
 (R) LIST PRICE \$ (R) PRESENT LOANS \$ EXTRA COPIES (100, 200, 300, 400, 500)

LD \_\_\_\_\_ GE \_\_\_\_\_  
 (R) LIST DATE (MM/DD/YY) (R) GROSS EQUITY

XD \_\_\_\_\_ DPM \_\_\_\_\_  
 (R) EXPIRE DATE (MM/DD/YY) (R) DOWN PMT (DP) \$

NAC \_\_\_\_\_ ASF \_\_\_\_\_  
 (R) # ACRES (R) ASSUMABLE FINANCING

LTZ \_\_\_\_\_ NOI \_\_\_\_\_  
 (R) LOT SIZE DIMENSIONS (R) NET OPERATING INCOME

HAV \_\_\_\_\_ TLD \_\_\_\_\_  
 (R) HAVE (R) TYPE OF LAND

MWT \_\_\_\_\_ CAP \_\_\_\_\_  
 (R) MOTIVE/WANT (R) CAP RATE

Taxes: TXA \_\_\_\_\_ TRT \_\_\_\_\_ TYF \_\_\_\_\_ TYT \_\_\_\_\_ TX \_\_\_\_\_  
 (R) AREA (R) TAX RATE (R) TAX YEAR FROM --TO-- (R) \$ AMOUNT

TNM \_\_\_\_\_ PSQ \_\_\_\_\_ PPA \_\_\_\_\_  
 (R) TRACT NAME (R) PRICE PER SQ.FT. \$ (R) PRICE PER ACRE

Acres	Land Use	Trees	Age
1AC _____	LU1 _____	TR1 _____	AU1 _____
2AC _____	LU2 _____	TR2 _____	AU2 _____
3AC _____	LU3 _____	TR3 _____	AU3 _____
4AC _____	LU4 _____	TR4 _____	AU4 _____
5AC _____	LU5 _____	TR5 _____	AU5 _____

Year	Income	Expense
YR1 _____	IY1 _____ INCOME YEAR 1	EX1 _____
YR2 _____	IY2 _____ INCOME YEAR 2	EX2 _____
YR3 _____	IY3 _____ INCOME YEAR 3	EX3 _____

ZON \_\_\_\_\_ PNZ \_\_\_\_\_ LPC \_\_\_\_\_ IPC \_\_\_\_\_ PPP \_\_\_\_\_  
 ZONING POSS. NEW ZONING LAND % IMPROVEMENTS % PERSONAL PROPERTY %

BDG \_\_\_\_\_ BUILDINGS

2IM \_\_\_\_\_ IMPROVEMENTS

3IM \_\_\_\_\_ IMPROVEMENTS

US2 \_\_\_\_\_ PRESENT USE

--- DISTANCES TO: ---

DPS _____ PHONE SERVICE	DSH _____ SHOPPING	EXB _____ EXISTING BONDS	SDI _____ STORM DRAINS IN	LSD _____ LEASE \$
DEL _____ ELECTRIC	DSC _____ SCHOOLS	SAS _____ SPEC. ASSESSMENT	SWC _____ SIDEWALKS/CURBS	LSM _____ MONTHLY LEASE
DGS _____ GAS	DCH _____ CHURCHES	PVD _____ PAVED STREETS	LDF _____ LAND FEE	LSY _____ YEARLY LEASE
DCT _____ CITY WATER	DFW _____ FREEWAY	SEP _____ SEPTIC	LDL _____ LAND LEASE	YLE _____ YEAR LEASE EXPIRES
DSW _____ SEWER	DBU _____ BUS	SEW _____ SEWER		

--- FINANCING (To be verified at time of contract) ---

1ST _____ 1ST \$ BALANCE	1PI _____ 1ST \$ P & I	1PC _____ 1ST INT %	1AS _____ 1ST ASSUMABLE (Y/N)	1BL _____ 1ST BALLOON	1YR _____ 1ST MM/YY DUE
2ND _____ 2ND \$ BALANCE	2PI _____ 2ND \$ P & I	2PC _____ 2ND INT %	2AS _____ 2ND ASSUMABLE (Y/N)	2BL _____ 2ND BALLOON	2YR _____ 2ND MM/YY DUE
BAL _____ BLN \$ BALANCE	BPI _____ BLN \$ P & I	BPC _____ BLN INT %	BAS _____ BLN ASSUMABLE (Y/N)	BBL _____ BLN BALLOON	BYR _____ BLN MM/YY DUE



Ingress/Egress: IEG \_\_\_\_\_ IEE \_\_\_\_\_ IFE \_\_\_\_\_  
 EASEMENTS EASEMENTS FEE

SOI \_\_\_\_\_ IEF \_\_\_\_\_ PCC \_\_\_\_\_ MRT \_\_\_\_\_  
 TYPES OF SOIL FENCED CLEARED MINERAL RIGHTS

SBK \_\_\_\_\_ PCG \_\_\_\_\_ UPC \_\_\_\_\_ SFF \_\_\_\_\_  
 SETBACKS % GRADE TOTAL % USEABLE STREET FRONTAGE

Well Info: WWL \_\_\_\_\_ WWN \_\_\_\_\_ WDF \_\_\_\_\_ WPH \_\_\_\_\_ WGP \_\_\_\_\_ WSC \_\_\_\_\_  
 WELL # OF WELLS WELL DEPTH WELL PUMP HP GALLONS PER MINUTE SIZE CASING

Water Info: WTP \_\_\_\_\_ WWT \_\_\_\_\_ WWD \_\_\_\_\_ WCW \_\_\_\_\_  
 POTABLE (Y/N) WATER TABLE WATER DISTRICT CITY WATER

(Continued on Page 2)

AUTHORIZED SIGNATURE APPROVING LISTING \_\_\_\_\_ DATE APPROVED \_\_\_\_\_

# LAND-RANCHES-GROVES (IMPROVED/UNIMPROVED) Listing Input Form (Page 2)

TYP  
PROPERTY  
TYPE

22

LISTING # \_\_\_\_\_ TRANSACTION # \_\_\_\_\_ (R) = Required Information

APN \_\_\_\_\_ SPH \_\_\_\_\_ CSO \_\_\_\_\_  
APN SHOW PHONE (R) COMM. TO SELLING OFFICE

DIR \_\_\_\_\_  
DIRECTIONS

R01 \_\_\_\_\_  
REMARKS LINE 1

R02 \_\_\_\_\_  
REMARKS LINE 2

R03 \_\_\_\_\_  
REMARKS LINE 3

R04 \_\_\_\_\_  
REMARKS LINE 4

R05 \_\_\_\_\_  
REMARKS LINE 5

R06 \_\_\_\_\_  
REMARKS LINE 6

R07 \_\_\_\_\_  
REMARKS LINE 7

R08 \_\_\_\_\_  
REMARKS LINE 8

R09 \_\_\_\_\_  
REMARKS LINE 9

R10 \_\_\_\_\_  
REMARKS LINE 10

R11 \_\_\_\_\_  
REMARKS LINE 11

R12 \_\_\_\_\_  
REMARKS LINE 12

R13 \_\_\_\_\_  
REMARKS LINE 13

R14 \_\_\_\_\_  
REMARKS LINE 14

R15 \_\_\_\_\_  
REMARKS LINE 15

R16 \_\_\_\_\_  
REMARKS LINE 16

R17 \_\_\_\_\_  
REMARKS LINE 17

R18 \_\_\_\_\_  
REMARKS LINE 18

R19 \_\_\_\_\_  
REMARKS LINE 19

R20 \_\_\_\_\_  
REMARKS LINE 20

**(R) COB COMMISSION TO BUYERS BROKER**

- A. YES
  - B. CALL LISTING OFFICE
  - C. NONE
- CPS CROPS**
- A. ORCHARD
  - B. PASTURE
  - C. RAW CROP
  - D. BRUSH
  - E. WOODED
  - F. DESERT
  - G. NONE
  - H. OTHER
  - I. REMARKS

**CRU CURRENT USE**

- A. VACANT
- B. RESIDENTIAL
- C. INDUSTRIAL
- D. COMMERCIAL
- E. FARM/RANCH
- F. UNIMPROVED
- G. MULTI DWELLING
- H. RECREATIONAL
- I. HORSE PROPERTY
- J. OTHER
- K. REMARKS

**DOC DOCUMENTS**

- A. DRE PUBLIC REPORT
- B. BUILDING PLANS APPVD
- C. CC&R'S
- D. BYLAWS
- E. E.I.R.
- F. PRELIMINARY TITLE REPORT
- G. SOILS REPORT
- H. SURVEY
- I. OTHER
- J. REMARKS

**DVP DEVELOPMENT STATUS**

- A. RAW LAND
- B. SITE APPROVAL AT LO
- C. NO SITE APPROVAL
- D. PLANS FILED
- E. MORE IMPROVEMENTS NEEDED
- F. REQUIRED IMPROVEMENTS COMPLETE
- G. DEDICATED STREET
- H. PRIVATE STREET
- I. OTHER
- J. REMARKS

**EF EXISTING FINANCING**

- A. CONVENTIONAL
- B. FHA
- C. VA
- D. STATE VETERAN
- E. FIXED RATE
- F. ARM
- G. GPM
- H. AITD
- I. LAND CONTRACT
- M. PRIVATE
- N. OTHER
- O. CLEAR
- P. REMARKS

**HBU HIGHEST BEST USE**

- A. RESIDENTIAL
- B. MULTIPLE DWELLING
- C. COMMERCIAL
- D. INDUSTRIAL
- E. AGRICULTURE
- F. RECREATIONAL
- G. OTHER
- H. REMARKS

**IMP IMPROVEMENTS**

- A. CURBS
- B. GUTTERS
- C. STORM DRAINS
- D. SEWER
- E. WATER
- F. GAS
- G. ELECTRIC
- H. LIGHTING
- I. NONE
- J. OTHER
- K. REMARKS

**LSZ LOT SIZE**

- A. 0.25 ACRE OR LESS
- B. 0.25 + THROUGH 0.50 ACRE
- C. 0.50 + THROUGH 0.75 ACRE
- D. 0.75 + THROUGH 1.50 ACRES
- E. 1.50 + THROUGH 2.50 ACRES
- F. 2.50 + THROUGH 5.00 ACRES
- G. 5.00 + THROUGH 10.0 ACRES
- H. 10.0 + THROUGH 20.0 ACRES
- I. ABOVE 20 ACRES/SEE REMARKS

**(R) LTP LISTING TYPE**

- A. EXCLUSIVE RIGHT
- B. EXCLUSIVE AGENCY
- C. OPEN LISTING
- D. PROBATE

**(R) PHO PHOTO CODE**

- A. 1 PHOTO TO BE TAKEN
- B. SUPPLEMENT PHOTO TO BE TAKEN
- C. NO PHOTO REQUESTED
- D. 1 PHOTO SUBMITTED
- E. 1 SKETCH/PLAT SUBMITTED
- F. SPEC INSTRUCTIONS/WRITE OR CALL BRD

**RDS ROADS**

- A. CONCRETE
- B. BLACKTOP
- C. GRAVEL
- D. DIRT
- F. NONE
- G. OTHER
- H. REMARKS

**SFI SOURCE OF FINANCIAL INFO**

- A. TAX RETURN
- B. ACCOUNTANT
- C. OWNER
- D. LIMITED INFO
- E. OTHER
- F. REMARKS

**SHW SHOW**

- A. CALL LISTING OFFICE
- B. KEY IN LISTING OFFICE
- C. APPT WITH OCCUPANT
- D. APPT WITH LISTING OFFICE
- E. GATE PASS
- F. CALL FIRST
- G. WITH ACCEPTED OFFER
- H. REMARKS

**SPL SPECIAL**

- B. SELLERS ARE RE LICENSEES
- C. COURT APPROVED SALE
- D. ASSESSMENTS/LIENS
- F. LOCAL TRANSFER TAX
- G. CITY TRANSFER TAX
- H. OTHER TAXES
- I. BUILDING REPORT
- J. CITY REPORT
- M. LAND LEASE
- N. HIGHWAY FRONTAGE
- Q. FREEWAY ACCESS
- R. RR SPURS
- V. NONE
- W. OTHER
- X. REMARKS

**SRQ SPECIAL REQUIREMENTS**

- A. LAND SURVEY REQ'D
- B. PROP LINE SURV AVAIL
- C. GEO SURVEY REQ'Q
- D. SOILS REPORT REQ'D
- E. EIR REQ'D
- F. DEMOLITION REQ'D
- G. GRADING REQ'D
- H. NONE
- I. OTHER
- J. REMARKS

**SSF SOURCE OF SQ FT**

- A. TAX RECORD
- B. OWNER
- C. PLANS
- D. TAPED
- E. BUYER TO VERIFY
- F. OTHER
- G. REMARKS

**SUB SUBORDINATE**

- A. SELLER WILL SUBORDINATE
- B. SELLER MAY SUBORDINATE
- C. SELLER WILL NOT SUBORDINATE
- D. REMARKS

**TOP TOPOGRAPHY**

- A. LEVEL
- B. ROLLING
- C. SLOPE
- D. STEEP
- E. HILLSIDE
- F. MOUNTAINS
- G. BUILDING PAD
- H. OTHER
- I. REMARKS

**(R) TPL TYPE OF LAND**

- A. LOTS/LAND (IMPROVED)
- B. LOTS/LAND (UNIMPROVED)
- C. RANCH/FARM
- D. GROVES (IMPROVED)
- E. GROVES (UNIMPROVED)

**TRM TERMS**

- A. CTNL
- C. CTCL
- D. OWNER MAY CARRY 1ST
- E. OWNER MAY CARRY 2ND
- F. ASSUMABLE 1ST
- G. ASSUMABLE 2ND
- H. ASSUMABLE OTHER
- I. FHA
- J. VA
- K. STATE VETERAN
- L. AITD
- M. LEASE OPTION
- N. EXCHANGE UP
- O. EXCHANGE DOWN
- P. LAND CONTRACT
- Q. SUBMIT
- R. USE EXISTING LENDER
- V. CASH
- W. OTHER
- X. REMARKS

**UTA UTILITIES AVAILABLE**

- A. GAS
- B. ELECTRIC
- C. TELEPHONE
- D. WATER
- E. SEWER
- F. SEPTIC
- G. CABLE TV
- H. UNDERGROUND
- I. ABOVE GROUND
- J. CONNECTED
- K. NONE
- L. OTHER
- M. REMARKS

**VU VIEW**

- A. SOME
- B. FANTASTIC
- C. GOLF COURSE
- D. MOUNTAINS/HILLS
- E. VALLEY/CANYON
- F. OCEAN/BAY
- G. NONE
- H. OTHER
- I. REMARKS

**ZNS SPECIAL ZONES**

- A. SPECIAL STUDY
- B. FLOOD ZONE
- C. COASTAL ZONE
- D. SLIDE ZONE
- E. MORATORIUM AREA
- F. REDEVELOPMENT AREA
- G. PLANNED UNIT DEVELOPMENT